



Meeting Planner Guide



experiencekissimmee.com/meetings

Kissimmee, Florida**25 MINUTES FROM ORLANDO
INTERNATIONAL AIRPORT****1 MILLION SQUARE
FEET OF MEETING SPACE****OVER 70,000
PLACES TO STAY**

Kissimmee, Florida

A “must-visit!” work trip destination that offers the perfect balance of business and unforgettable experiences – all just 25 minutes from Orlando International Airport.

Kissimmee, Florida is home to more than one million square feet of meeting space, over 70,000 places to stay, and nearly 300 unique meeting venues. This easy-to-access sunny location is on the doorstep of world-famous theme parks and exhilarating outdoor adventures, sure to build attendance. Plus, with a meeting incentive worth up to \$10,000 cash back, access to over 900 local vendors, and seamless support services from start to finish, Experience Kissimmee’s team of friendly destination experts will be there every step of the way.



For meeting inspiration, visit experiencekissimmee.com/meetings
meet@experiencekissimmee.com

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FLORIDA

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Why Kissimmee

Complimentary Meeting Services

Experience Kissimmee provides complimentary assistance through the entire meeting planning process from big picture to small details. Our team is able to assist you every step of the way.

Vendor Connections

Access to our 900+ partners and local businesses to meet your specific needs.

Cost & Time Savings

Complimentary vendor search and recommendations from our destination experts.

Site Visit Support

Assistance with site inspections and sample itinerary support from creation to execution.

Welcome Services

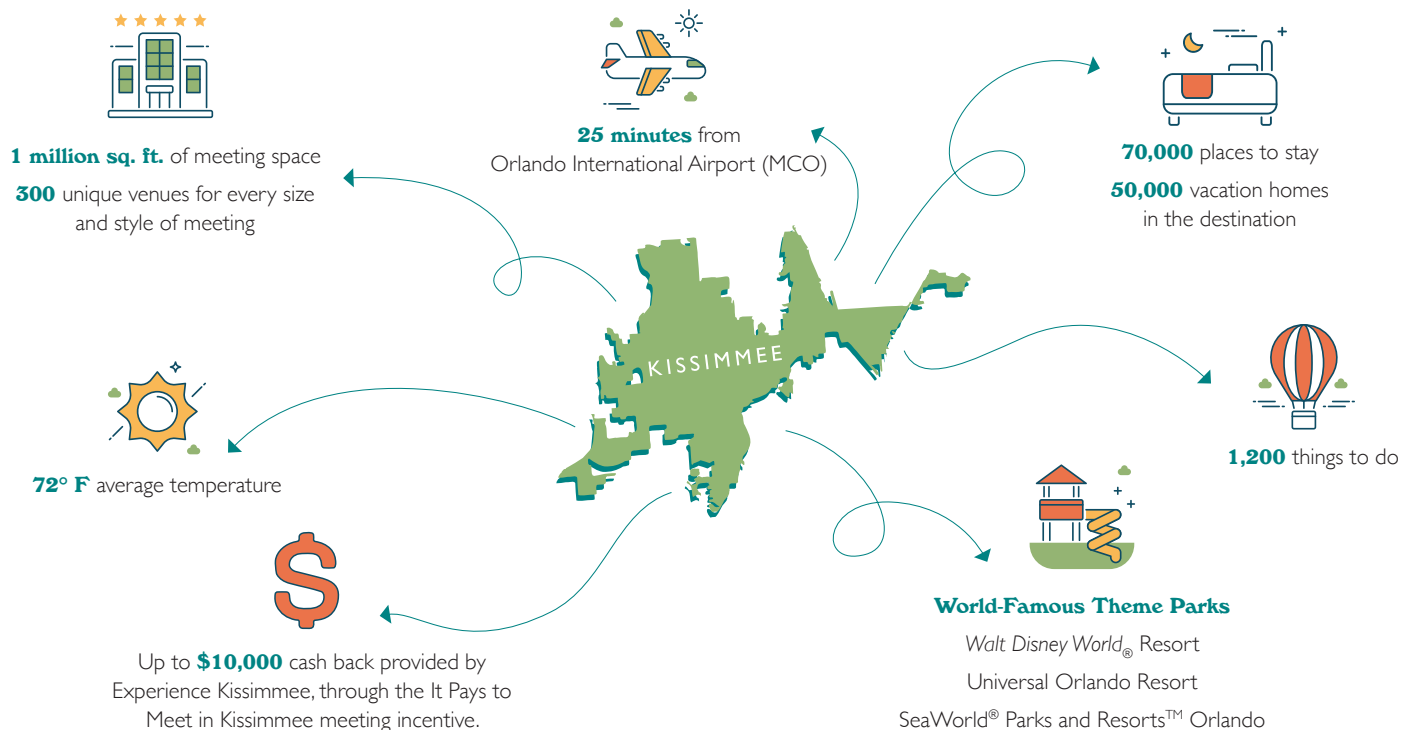
Attendance-building support, promotional images, and destination content to build excitement and awareness for the event.

Pre/Post Activity Support

Activity recommendations and discount programs for meeting attendees and guests including companion programs, CSR/community service events, and team building experiences.

Resources

Access to exclusive destination research and data.



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Where to Meet in Kissimmee

Kissimmee offers exceptional accommodations for events of any size.

From boutique-style hotels to big-brand resorts, and even vacation homes for executive meetings, you can find the space and place perfect for your next event or meeting.

For additional accommodation options, unique venues, and overflow requests, contact the Experience Kissimmee Meeting Sales team at meet@experiencekissimmee.com.



	SLEEPING UNITS	TOTAL MEETING SPACE SQ. FT.	TOTAL MEETING & EVENT ROOMS	LARGEST MEETING SPACE SQ. FT.	MORE THAN 100,000 SQ. FT. OF MEETING SPACE
Bohemian Hotel Celebration	115 Rooms	8,000	8	1,663	
Days Hotel by Wyndham Kissimmee Maingate/Orlando/Celebration	437 Rooms	25,000	12	12,221	
Embassy Suites by Hilton Orlando Lake Buena Vista South	300 Suites	40,000	28	15,000	
Gaylord Palms Resort & Convention Center	1,416 Rooms & Suites	400,000	72	178,500	✓
Grand Orlando Resort at Celebration	718 Rooms	10,000	8	5,880	
Holiday Inn & Suites Orlando SW - Celebration Area	482 Rooms	3,743	4	3,743	
Margaritaville Resort Orlando	184 Rooms	40,000	8	7,014	
Omni Orlando Resort at ChampionsGate	862 Rooms & Suites	248,111	73	28,800	✓
Ramada Kissimmee Gateway	500 Rooms	9,914	8	5,892	
Reunion Resort & Golf Club	275 Villas & Homes	25,000	15	8,160	

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What to Do in Kissimmee

CSR/Team Building

Combine networking with engaging activities like zip lining, volunteering at the Give Kids The World Village, exploring the area's world-famous theme parks, and so much more.

Outdoor Adventures

Grab your team and choose any of Kissimmee's incredible outdoor experiences. From kayaking and paddle boarding to hot air balloon and airboat rides, they'll discover something new around every corner.

Wellness

Incorporate wellness to rejuvenate your attendees' state of mind at the destination's award-winning spas, along the palm tree-lined running paths, or at an outdoor yoga class at Island Grove Winery at Formosa Gardens.

Dining

Enjoy culinary delights for every palate at Kissimmee's prime entertainment districts such as *Disney Springs*®, Universal CityWalk, and Promenade at Sunset Walk. From James Beard award-winning restaurants to charming local cuisine, this destination takes group dining to the next level.

Golf

As a premier location for golfers, Kissimmee is on top of the game for rolling fairways, bright greens, and exquisite sights for business meeting tee times and get-out-and-relax excursions. Plus, with many celebrity-designed courses to choose from, as well as a footgolf course or two, your attendees will be swinging for more.

Entertainment

Make your meetings wow-worthy with incredible entertainment, including live shows at Medieval Times Dinner & Tournament and Capone's Dinner and Show, plus live music at ICON Park.

Shopping

Attendees can take a break and retreat to the area's many unique shopping locations. From signature malls and designer outlet stores to the charming boutiques of Celebration and lively entertainment and shopping districts, there are plenty of places to pick up souvenirs.

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It Pays to Meet in Kissimmee

That's right! Source Experience Kissimmee on your next RFP and book a Kissimmee meeting hotel to earn up to \$10,000!

Incentive will be earned according to the following scale of paid room nights actualized:

MULTI-YEAR CONTRACTS*				
Total Paid Room Nights	Offer	Year 2	Year 3	Year 4
50 - 100	\$500	\$560	\$620	\$690
101 - 200	\$1,000	\$1,100	\$1,200	\$1,400
201 - 300	\$1,500	\$1,700	\$1,900	\$2,100
301 - 400	\$2,000	\$2,200	\$2,500	\$2,700
401 - 500	\$2,500	\$2,800	\$3,100	\$3,400
501 - 750	\$3,000	\$3,300	\$3,700	\$4,100
751+	\$4.00 per paid room night	\$4.00 per paid room night	\$4.00 per paid room night	\$4.00 per paid room night

Maximum \$10,000 per meeting

**Multi-Year Contracts must be signed at the same time as Year One.*

To qualify for your cash back:

- Include Experience Kissimmee in the initial RFP process
- **Prior to signing a Kissimmee hotel contract**, register your meeting and review incentive details at experiencekissimmee.com/incentive
- Occupy a minimum of 10 rooms on a peak night
- Occupy a minimum of 50 room nights (one vacation home equals 1.75 room nights per night)

Third party organizations may register their clients but are not eligible to receive incentive payment. Sports organizations and events don't qualify for this meeting-specific incentive. Contact the Kissimmee Sports Commission for service and support opportunities at sports@experiencekissimmee.com.

For details visit: experiencekissimmee.com/incentive
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Who to Contact in Kissimmee

With extensive experience in the industry, exceptional destination expertise, and personalized service you won't find anywhere else, this is your Experience Kissimmee Meeting Sales & Services Team.



Michelle Moore, CDME, CMP, HMCC, CHIA

Senior Director of Meeting Sales & Services

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Testimonials

"Jadeine was **amazingly helpful** in showing us all the options. She attended the site visit, answered all the clients' questions, endeared herself to the clients with monogrammed gifts, offered generous incentives, and won the business for Kissimmee!"

Brenda J. Glass | Independent Meeting Planner

"Sara Melendez is always so gracious and **goes the extra mile** to work with the planner to make things happen. Experience Kissimmee is a joy to work with as you plan meetings and events."

Rev. Randy Bryant, CMP | Executive Director,
Florida State Association of Free Will Baptists

"There is never a question too small or a task too big for this team. They **define the term "customer service"** and go out of their way to provide value and assistance to the client."

Lindy Long | Manager, Global Accounts, HelmsBriscoe

"They answered all of my questions, were present for every site visit, helped us think through off-site activities for our attendees, and provided staffing during our event. Most importantly, once our hotel contract was signed I was never forgotten. Every promise the CVB made, they fulfilled. They were **truly invested in the success** of our meeting."

Kamasha Hendrickson, CMP, CGMP | Senior
Meeting Planner, American Association of State Highway
and Transportation Officials (AASHTO)

