Experience Kissimmee Salary Data as of September 30, 2022
Experience Kissimmee currently employs 49 regular fulltime team members. Below is a breakdown of the potential salary ranges per specific category of team member and average salary per category.

## Administrative Support Staff

Salaries within this category have a range with a base of $\$ 35,396$ and a cap of $\$ 57,808.00$. The average salary in the administrative support staff category is $\$ 45,830$ per year. Below are the employee and job titles within this category.

| DeMerchant, Sarah | Administrative Assistant |
| :--- | :--- |
| Squires, Sarah | Administrative Assistant |
| Best, Caitlyn | Business Operations Coordinator |
| Durney, Judy | Marketing Coordinator |
| Alexander, Linda | Meeting Sales \& Services Coordinator |
| Mendez, Noelys | Social Media Coordinator |
| Lopez, Lexee | Sports Marketing Coordinator |
| Occhuizzo, Amanda | Traffic Coordinator |

## Mid-Level Administrative Staff

Salaries within this category have a range with a base of $\$ 44,592.00$ and a cap of $\$ 67,422.00$. The average salary in the mid-level administrative staff is $\$ 55,155$ per year. Below are the employees and job titles within this category.

| Spencer-Johnson, Ruth-Ann | Accountant |
| :--- | :--- |
| Cookro, Tiffany | CRM Specialist |
| Alberto, Jacqueline | Industry Partner Relations Representative |
| Flores, Emily | Interactive Media Specialist |
| Burns, Keri | Media Relations Specialist |
| Toranzo, Grant | Multimedia Designer |
| Sandoval Jr, Herman | Multimedia Specialist |
| Krajnyk, Michele | Payroll AR Administrator |
| Nguyen, Nathan | Photographer |
| Delfino, Camila | Social Media Specialist |
| Perla, Andrea | Sports Development Representative |
| Estes, Mojca | Sr. Domestic \& International Sales Coordinator |
| Kachelmeyer, Brian | Sr. Production Coordinator |

## Sales \& Marketing Staff

Salaries within this category have a range with a base of $\$ 50,844.00$ and a cap of $\$ 76,266.00$. The average salary in the sales \& marketing staff category is $\$ 70,693$ per year.

Below are the names and titles within this category.

Kozak, Abigail
Velasquez, Heidi
Millward, Lurvin
Niederdorfer, Karen
Melendez, Sara
Ruelle, Cassandra

Content Producer
Human Resources Representative
Media Relations Manager
Meetings Sales and Services Manager
Meetings Sales and Services Manager
Meetings Sales and Services Manager

## Mid-Level Management

Salaries within this category have a range with a base of $\$ 55.952 .00$ and a cap of $\$ 101,556.00$. The average salary in the mid-level management category is $\$ 75,400$ per year. Below are the employees and job titles within this category.

| Floyd, Nick | Content Lead |
| :--- | :--- |
| Siddiqui, Sarah | Creative Lead |
| Schmid, Ashley | Event Manager |
| Vallejo, Melissa | Executive Business and Operations Administrator |
| Onkelinx, Jonas | Research Manager |
| Saldana, Nathanael | Sr. Manager of Brand and Content Studio |
| Carvalho, Camila | Sr. Manager of Interactive Media |
| Detering-Chipungu, Lisa | Sr. Manager of Marketing |
| Weyant, Tyler | Sr. Manager of Sports Development |
| Harnage, James | Sr. Manager of Technology |

## Directors

Salaries within this category have a range base of $\$ 74,476.00$ and a cap of $\$ 148,680.00$. The average salary in the directors category is $\$ 106,359$ per year. Below are the employees and job titles within this category.

| Leveroni, Juliana | Director of Communications |
| :--- | :--- |
| Dermis, Julie | Director of Event Management |
| Poche, Robin | Director of Finance |
| Devault, Julia | Director of Human Resources |
| Tian, Yinglu | Director of International and Domestic Sales |
| Poole, John | Executive Director of Kissimmee Sports Commission |
| Shorrock, Emily | Sr. Director of Industry Partner Relations |
| Moore, Michelle | Sr. Director of Meeting Sales and Services |

## Executive Level Staff - (full disclosure)

| Leppanen, Casey | CMO | $\$ 168,402$ |
| :--- | :--- | :--- |
| Holic, Jason | VP of Business Applications and Insights | $\$ 149,234$ |
| Johantgen, Misty | COO | $\$ 242,814$ |
| Minich, DT | CEO | $\$ 345,469$ |

